

NEWS



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Eurotunnel and Nedexco sign contract for 300,000 Channel crossings between 2007 and 2011

Eurotunnel and the Dutch transport and logistic company, Nedexco, have today, Friday 10 November 2006, signed an important contract. They have committed to a partnership to transport 300,000 trucks across the Channel between 2007 and 2011.

This is the first agreement to link Eurotunnel and a road haulage customer for such a long period and for such a high volume of traffic.

Established in 1994, Nedexco specialises in refrigerated transport and logistics management. Nedexco transports several thousand tonnes of fresh produce (fruit, vegetables, meat, fish, chilled foods, flowers...) between Holland, Germany and the UK. In 2005 Nedexco's revenues were in excess of €31 million (£21 million) and continue to develop rapidly.

In 2005, Eurotunnel transported 1,308,786 trucks on board its fleet of 16 Freight Shuttles. Eurotunnel has carried more than 11 million trucks since the start of commercial operation in 1994! The company continues to improve the quality of the service offered to hauliers and truck drivers: automatic check-in lanes, number plate recognition system, improvements to the freight terminals, simplified booking system...

Jacques Van der Heijden, Nedexco Managing Director, declared "Operationally, Eurotunnel and Nedexco were born in the same year. From the outset, we have always chosen to cross the Channel via the Tunnel, which gives us the guarantee of speed, ease and reliability which are so important in our business. We have recently signed long term commitments with customers who seek quality throughout the logistics chain. For us it was a natural choice to entrust Eurotunnel with this business.

Jacques Gounon, Chairman and Chief Executive of Eurotunnel added, "This is a major contract which demonstrates the confidence that Nedexco places in Eurotunnel's service quality. To ensure that we continue to improve for our millions of customers, Eurotunnel is investing heavily in its "Focus on Customers" programme. Our commercial and operating performance, our ability to adapt to our markets, the professionalism and commitment of our staff have created the foundations for our Safeguard Restructuring Plan."

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