

ESG ROADSHOW April 2022

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Company secretary Environment Director CSR team responsible co-Head of IR

ESG OVERVIEW AND PERFORMANCE

GREEN LEADER IN TRANSPORT WITH A BROAD AMBITION ACROSS ALL ESG PILLARS



GETLINK



GETLINK

Getlink ESG 2022





GOVERNANCE PROFILE BOARD OF DIRECTORS AND COMMITTEES



* independent director



GOVERNANCE PROFILE RISK ASSESSMENT STRONGLY MONITORED





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GOVERNANCE PROFILE SKILL MATRIX

The composition of the Board aims to balance experience, ability and independence in line with the parity and diversity which reflect the bi-national nature of the business. The Board, as a whole, must also adequately reflect the **communities** within which Eurotunnel Group carries on its business (public/private, transport business, rail infrastructure, cross-Channel market, Franco-British business)





SEPARATION OF THE ROLES OF CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER

Getlink's Board has chosen a governance model that ensures the separation of executive responsibilities from the functions of Chairman and which is in line with best corporate governance practices. This new structure, combined with the progressive rotation of Board members, aims to further enhance the efficiency and agility of the Board's operations.

Separation of the roles of Chairman of the Board and Chief Executive Officer

- Since 1 July 2020, the roles are being carried out by:
 - Jacques Gounon, Chairman of the Board of Directors for the duration of his term as a director until the end of the General Meeting called to approve the accounts for the year ending 31 December 2021, and
 - Yann Leriche, Chief Executive Officer joined the Board of Directors in 2021

Covid and Brexit:

Strengthened collaboration between the Chairman of the Board of Directors and the Chief Executive Officer







GOVERNANCE PROFILE REMUNERATION POLICY: SIMPLE, CONTINUITY OVER TIME AND CONSISTENT

CEO (Yann Leriche)

Remuneration of the Chief Executive Officer for 2022:

- a fixed annual remuneration (€400,000);
- an annual variable remuneration subject to performance criteria (target 100% of base salary);
- benefits in kind;
- a supplementary defined contribution pension plan; and
- a long-term variable remuneration in the form of shares granted subject to performance criteria.



Since 2012, CSR has been one of the criteria that determine the Chairman and Chief Executive Officer's variable remuneration.

In 2014, Getlink introduced a CSR composite performance index.

A resolution will be proposed at the General Meeting on 27 April 2022 that this composite index be used once again in 2022 for the Chief Executive Officer's short-term variable remuneration.

The long-term incentive plans are based on internal and external performance criteria so as to align the long-term financial interests of the shareholders in such a way as to enhance the decisions of senior managers, which are crucial for the future of the business, and which could have an impact only over the long term. Since 2020, Getlink has included the performance share plans in the CSR strategy cycle



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GOVERNANCE PROFILE REMUNERATION POLICY: SIMPLE, CONTINUITY OVER TIME AND CONSISTENT

Chairman (Jacques Gounon)

Remuneration of the Chief Executive Officer for 2022:

A fixed annual remuneration (€600,000);

In view of the 2020 and 2021 contexts (Covid health crisis and Brexit), the representative role of the Chairman in addition to the operational role of the new Chief Executive Officer has been and will be essential for the smooth running of the company and justifies a level of remuneration aligned with market practices for comparable levels of capitalisation

- No annual variable remuneration;
- No long-term variable remuneration in the form of shares granted subject to performance criteria;
- Board attendance fees.

Multi-annual variable remuneration	N/A	There is no provision for any multi-annual variable remuneration.
Deferred variable remuneration	N/A	There is no provision for any deferred variable remuneration.
Exceptional remuneration	N/A	There is no provision for any exceptional remuneration.
Non-competition payment	N/A	There is no non-competition clause.



GOVERNANCE PROFILE LONG TERM INCENTIVES: 25% ON ESG PERFORMANCE

2021 Long-term variable remuneration: 300,000 shares in total (0.05% of capital)



Vote in favor on LTI at AGM 2016, 2017, 2018, 2019, 2020 and 2021: 99.9%, 99.2%, 99.8%, 98,8%, 99,6% and 98,4%



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Rate of conversion of past LTIs:

Schemes	Type of securities	Date general meeting	conversion	Rate of conversion global
P.AGAP 2014	Preference shares	29/04/2014	02/05/2018	89%
P.AGAP 2015	Preference shares	29/04/2015	02/05/2019	34%
LTI 2016	Free shares	27/04/2016	21/10/2019	64%
LTI 2017	Free shares	27/04/2017	15/06/2020	65%
P.AGAP 2018	Preference shares	18/04/2018	19/04/2021	« Mandataires sociaux » 49.5% Non « mandataires sociaux » 64.5%
P.AGAP 2019	Preference shares	18/04/2019	19/04/2022	











SOCIAL PERFORMANCE

Ensuring employee professional development and well-being at work



VALUE CHAIN & COMMUNITIES Providing positive output for all stakeholders



VALUE CHAIN & COMMUNITIES PROVIDING POSITIVE OUTPUT FOR ALL STAKEHOLDERS



Communities

Historically committed to partner with its economic, social and cultural environment (62% of the recruitment are local for the Group – 89,5 for Eurotunnel), Getlink develops numerous local partnerships:

- Social and educational partners (energy vouchers, digital and innovation center, local employment policies support, trainees from an IT school dedicated to adults isolated from employment, computer donation to associations ...)
- Regular partner of an association providing industrial work for disabled people (mechanical welding, carpentry and packaging)
- Developing important academic partnerships dealing with railway science and ESG issues:
 - predictive maintenance of engines,
 - automatic detection of cracks and block breakages,
 - clarifying impact of ESG topics on financial performance,
 - supporting local university through presentations on the legal profession, case studies and simulated job interviews.
- Supporting local activities:
 - Samphire Hoe reserve (see the Environmental section of this presentation),
 - membership of 'Visit Kent', a leading tourist information website for Kent,
 - sponsorship of the Kent Press and Broadcast award, a regional award for talent





GETLINK ACCELERATES ITS GREEN LEADERSHIP

By nature, rail infrastructure and Getlink are low-carbon players.

This essential part of our identity does not dilute our responsibility: on the contrary, it commits us to be ever more responsible, to be a driving force in the sustainable transformation of transport in Europe.

> Yann Leriche, Getlink CEO July 2021



GETLINK ACCELERATES ITS GREEN LEADERSHIP A RENEWED AMBITION TO LEVERAGE CREDENTIALS AND INITIATIVES





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GETLINK ACCELERATES ITS GREEN LEADERSHIP

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AN AMBITIOUS ENVIRONMENTAL PLAN FOR SUSTAINABLE MOBILITY



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ENVIRONMENT ROADMAP 2025 PILLAR 1 - ENERGY TRANSITION & CLIMATE: A GREEN LEADER

BY NATURE, GETLINK IS SUBSTANTIALLY CONTRIBUTING TO MITIGATE THE CLIMATE CHANGE





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ENVIRONMENT ROADMAP 2025 EUROTUNNEL CARBONE PERFORMANCE LEADERSHIP VS COMPETITORS*

147 112 ÷ 70 67 ÷ 12 ÷ 5 13 9 2 Ferry Calais-Douvres Ferry Calais-Douvres Freight train Navettes Navettes Trucks kgCO_{2e}/Car Equivalent Unit/crossing kgCO_{2e}/truck/crossing gCO_{2e}/t.km

* Based on Carbon 4 support study on 2019 figures and GLEC framework vs. Ferry for Eurotunnel business, and vs. trucks for Europorte. For the comparison with ferrys, the emissions breakdown during a journey between freight and pax relies on the assumption taken in the JMJ Study (2010) : 35% to freight, 65% to passengers.



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ENVIRONMENT ROADMAP 2025 PILLAR 1 - ENERGY TRANSITION & CLIMATE: OBJECTIVES

ULTIMATE GOAL OF NEUTRALITY BASED ON MEDIUM-TERM STEPS FOCUSSED ON REDUCING INTRINSIC EMISSIONS

OUR COMMITMENTS	KEY FIGURES in 2021	ACTIONS & DRIVERS					
<text><text><text><text><text><text></text></text></text></text></text></text>	 51 631 tCO2e in 2021 across Eurotunnel and Europorte businesses 10 % GHG reduction since 2019 44% low carbon electricity in 2021 	 « Oleo100 » biofuel for Europorte Locomotives Load factor : less missions result in less electricity consumption Low carbon electricity : 100% nuclear, G.O Substitution for fugitive gas (halon and R407C) during the pax Shuttle Mid-life programme Shift to low carbon engines for maintenance fleet (works train, SCHOMA, TTX) Low carbon light vehicles And many others being investigated: smart meters, energy efficiency and savings, biogaz, charging points for EV, Customers incentives for low carbon transportation 					



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ENVIRONMENT ROADMAP 2025 PILLAR 1: GETLINK GHG SCOPES 1 & 2 2021





(*) calculated in market-based with French residual mix Emission factor



ENVIRONMENT ROADMAP 2025 PILLAR 1 - SCOPES 1 & 2: EXAMPLE OF CARBON REDUCTION INITIATIVES





- Replacing the Non Road Diesel in existing locomotives to cut GHG emissions (-60% across the lifecycle)
- Use of B100 Bio-fuel "Oleo100" by SAIPOL/AVRIL issued from 100% French rapeseed
- 6 months trial since July 2021 during a commercial traffic (1500 km per week)
- A very successful trial:
 - ✓ 31 660 km
 - ✓ 126 000 L of Oleo100 → 240 teqCO₂ saved
 - ✓ No engine deterioration
 - ✓ Same operational performance
- A potential to save 9 000 tCO2e in 2025 compared to 2021 traffic related emissions



ENVIRONMENT ROADMAP 2025 PILLAR 1: SCOPE 3 EMISSIONS in 2021







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ENVIRONMENT ROADMAP 2025 PILLAR 1: SCOPES 3 - ACTION PLAN TO CUT GETLINK VALUE CHAIN INDIRECT EMISSIONS

SUSTAINABLE PURCHASING

- Sustainable Purchasing procedure issued in 2021
- Different thresholds until 150k€ in 2025
- Goal is to reduce carbon footprint of purchases with a selection of the most sustainable solution as well as to mobilize the suppliers in the carbon journey

NEW POWERED VEHICLES IN TUNNEL

- New powered client vehicles: Electric, LNG, H₂
- In 2021: Detailed milestones for acceptability of LNG (safety studies to be delivered in H1 2022)
- Next step: detailed analysis for hydrogen

SERVICE TO E-CLIENTS

- New EV charging points to be implemented H1-22
- Future Passengers Shuttle will allow on-board charging under the Channel



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ULTIMATE GOAL: CARBON NEUTRALITY BY 2050, STRUCTURED IN TWO PHASES

2025 MILESTONE	Getlink roadmap includes explicit targets for 2025 : Focus on intrinsic Scopes 1 & 2 (-30%) and start engaging Scope 3 (clients & suppliers, -7,5%) through the roll- out of a detailed and pragmatic action plan (Oleo100, renewable electricity, removal of emissive fluids) Getlink will develop additional milestones after 2025, focused on maximum intrinsic emissions reduction on Scope1, 2 and 3
→ 2050	Getlink will incorporate carbon neutralization tools and technologies that still require in-depth analysis and testing Keep on reducing our intrinsic emissions Scopes 1, 2 and 3 Expand portfolio of technologies that contribute to low-carbon mobility Deploy carbon capture new technologies for residual emissions to get to Net Zero



ENVIRONMENT ROADMAP 2025 TRANSFORM MARKET SHIFT INTO OPPORTUNITIES

EVOLUTION OF CLIMATE CHANGE REQUIRES OUR CUSTOMERS ARE FACING THE CONTEXT... LOW CARBON SOLUTIONS

HOW WE **COMPETE...**

We will further differentiate ourselves by increasing our low carbon leadership

We will leverage our **unique position** in both the road & rail freight supply chains to foster modal shift and support growth

INCREASING COMPLEXITY

We will transform the challenge of Brexit into an opportunity to simplify trade and travel by implementing the world's smartest border

We will also have a customer-centric approach to energy transition by simplifying their experience (e.g. with vehicle charging facilities onboard our Shuttles)

OUR AMBITION

LOW CARBON

- Deliver our environmental ambitions
- Commit to net zero with a phased approach (see next slide)
- Enable the decarbonation of transportation .

HIGH SIMPLICITY

- Focus on quality of service and customer satisfaction
- Provide the simplest experience

+

Offer digital value-added services .



CLIMATE AT GETLINK A LEGITIMACY AND AN AMBITION FOR INCREASING OUR LOW CARBON LEADERSHIP



RESILIENCE & INNOVATION

Assess and mitigate physical risks on infrastructure Transition risks and opportunity



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EU TAXONOMY 2021 OVERVIEW

99% OF GETLINK ACTIVITIES ARE ELIGIBLE, AND 86% ARE ALIGNED WITH CLIMATE OBJECTIVES



Getlink anticipated the calculation of its alignment ratio on FY2021 based on all documentation available (Delegated Acts and FAQs).



GETLINK RESILIENCY TO CLIMATE CHANGE A RESILIENCE TO CLIMATE BACKED-UP BY A RECENT ANALYSIS



P1 Flooding; P2 Drought, P3 Heat stress; P4 Cold stress; P5 Wind storm; P6 Thunderstorm PT1 Regulatory and political risks on revenues and cost; PT7 Risk in adaptation of current railway equipment; PT8 Risk of decrease in transported flows; PT9 Risk of financial contribution to the preservation of biodiversity/carbon offset; PT13 Risk of changing equipment, operating procedures due to regulatory requirements; TT2 Risk of reduced revenues from passenger transport (low carbon aviation); MT5 Risk of decrease in revenue due to a decrease in passengers (localism...); MT10 Risk related to impacts on Eurotunnel costs of electricity price; MT11 Risk of not being able to capture the new market; loss of revenues for Shuttles; MT12 Risk of higher costs in the purchase of steel; PT: regulatory and political risks; MT:

LEVEL OF RISK

6. Major

IMPACT

market risks; TT: technical risks



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ALIGNMENT TO TCFD RECOMMENDATIONS

RESILIENCE TO CLIMATE BACKED-UP BY A RECENT ANALYSIS

Alignment to TCFD recommendations*

The Group's activities are structurally resilient to climate change and transition. With a study conducted in 2021, Getlink wanted to make the risks and opportunities that the climate represents for its activities clearer to its stakeholders

- 1. Governance: Disclose the organisation's governance around climate-related risks and opportunities
 - A. Describe the board's oversight of climaterelated risks and opportunities
 - B. Describe management's role in assessing and managing climate-related risks and opportunities
- 2. Strategy: Disclose the actual and potential impacts of climate-related risks and opportunities on the organisation's businesses and strategy
 - A. Describe the climate-related risks and opportunities the organisation has identified over the short, medium and long term
 - B. Describe the impact of climate-related risks and opportunities on the organisation's businesses, strategy and financial planning.
 - C. Describe the resilience of the organisation's strategy under different climaterelated scenarios, including a 2°C or lower scenario.
- 3. Risk management: disclose how the organisation identifies, assesses and manages climate-related risks
 - A. Describe the organisation's processes for i) identifying and assessing climate-related risks; ii) for managing climaterelated risks.
 - B. Describe how processes for identifying, assessing, and managing climate-related risks are integrated into the organisation's overall risk management
- 4. Metrics and targets: Disclose the metrics and targets used to assess and manage relevant climate-related risks and opportunities
 - A. Disclose the metrics used by the organization to assess climate-related risks and opportunities in line with its strategy and risk management process
 - B. Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, and the related risks
 - C. Describe the targets used by the organization to manage climate related risks and opportunities and performance against targets.

* All themes deployed except 4.C. under implementation



ENVIRONMENT ROADMAP 2025 PILLAR 2: PRESERVATION OF NATURAL ENVIRONMENTS

SUSTAINABLY MANAGE RESOURCES AND CONTROL IMPACTS ON NATURAL ENVIRONMENT

OUR COMMITMENTS	KEY FIGURES in 2021	ACTIONS & DRIVERS
 Improve the environmental performance of our activities and control their impacts on natural environments and biodiversity 	 ~160 ha of natural spaces maintained in France and England with a high level of biodiversity Reduction by 70% of the phytosanitary products in green spaces at the Coquelles terminal 	 Target ISO 14001 in 2025 Secure sustainable purchases Keep on developing alternative solutions to phytosanitary products Develop and leverage our partnerships on our remarkable spaces and the
 Preserve air quality at sites 	 20 measurements campaigns of a quality since 2004 to confirm regulatory conformance and promote improvements actions 	 our remarkable spaces and the "compensation areas" Secure and optimize water usage Maintain vigilance to mitigate soil pollution risk due to fuel leaks from trucks during shuttle-entry shocks Investigation on air filtering systems

ENVIRONMENT ROADMAP 2025 PILLAR 2: FOCUS ON BIODIVERSITY



30 HA PRESERVED SPACES CLOSE TO THE UK TERMINAL



- Green Flag Award
 - 16th Green Flag award in 2021
- Created from **4.9 million cubic metres** of chalk marl dug to create the Channel Tunnel
- Opened in 1997 and managed on behalf of Getlink by White Cliffs Countryside Partnership
- 140 000 visitors in 2021
- 220 species of birds, 200 species of plants (including more than 1,300 rare Ophrys spider orchids) and 30 species of butterfly

130 HA PRESERVED SPACES ON AND CLOSE TO THE FR TERMINAL



- Ornamental gardens (7ha) on the Coquelles Terminal, bird nesting spot and rest area for migratory species
- Fond Pignon natural area, result of the re-vegetation of blue chalk excavated from the Channel + extensive grazing
- In 2021: 30 ha recently dedicated to biodiversity preservation at Coquelles and Sangatte for at least 30 years





ENVIRONMENT ROADMAP 2025 PILLAR 3 : WASTE MANAGEMENT AND CIRCULAR ECONOMY

GETLINK



CONTROL OUR WASTE AND FOSTER THE CIRCULAR ECONOMY THROUGHOUT OUR ECOSYSTEM

OUR COMMITMENTS	KEY FIGURES	ACTIONS & DRIVERS
<text></text>	 85% of Group Waste are non hazardous waste More than 90% of the Group waste are valorized 30% of non-hazardous waste are transformed into Solid Recover Fuel (<i>briquettes CSR</i>) to feed into industrial boilers 	 Set up a dedicated waste management process for Mid-Life Shuttle Renewal programme (reduce, collect, recycle) Enlarge the sorting opportunities for Clients and Employees Finalize partnerships to collect used uniforms to recycle into insulating material and to valorize cigarette butts



DEDICATED RESOURCES TO SUPPORT ITS GREEN AMBITION

GREEN BONDS

- 2018 Green Bond issuance refinanced in 2020 and 2021 to reach €850 millions in October 2021.
- €504 million expenditures as of Dec 2021
- Green Bond framework mapping the fund to projects across 3 categories: low-emissive transport, pollution prevention and control and energy efficiency including Eleclink

ENVIRONMENT PLAN EXPENSES

- First assessment of 2019-2025 expenses amount to €63 million
- Most of these are part of the Group's CAPEX plan for the renewal of rolling stock for maintenance operations as well as for Passenger Shuttles to replace emissive fluids (refrigerants and halon).



SAY ON CLIMATE (SOC) MANAGEMENT PROPOSALS

WILL BE PROPOSED AS A NON-BINDING ADVISORY APPROVAL AT THE NEXT GENERAL ASSEMBLY

- Purpose: create the conditions for a permanent dialogue with Shareholders on environmental issues
- Following items of Getlink climate policy will be made explicit:
 - ✓ Climate governance from the Board to Operational Units
 - ✓ Getlink discloses operational and supply chain GHG emissions (Scopes 1, 2, and 3);
 - Completeness and rigor of company's short-, medium-, and long-term targets for reducing operational and supply chain GHG emissions (Scopes 1, 2, and 3 if relevant);
 - ✓ Getlink has sought and received third-party approval on its targets that have been validated by the Science-based target Initiative
 - ✓ Ultimate goal of "net zero" by 2050 based on an intermediate 2025 detailed action plan focused on intrinsic efforts to be ready to leverage neutralization tools beyond
 - ✓ Getlink's climate related disclosures are in **line with TCFD** recommendations;
 - Report on the implementation of its plan in subsequent years;
 - ✓ Getlink's climate data has received **third-party assurance**;
 - ✓ Disclosure of how Getlink 's expenditures align with company strategy.







EU GREEN TAXONOMY RATIONALE - CF. 2021 URD

- Turnover :
 - 1% is not-eligible (training, renting revenues, external engineering)
 - Most group's turnover is aligned
 - The remaining part is eligible but not-aligned: Diesel-driven locomotives as well as fossil-fuel related revenues of Europorte
- CAPEX
 - CAPEX relative to Eurotunnel is considered fully aligned since they are "related to aligned assets"
 - CAPEX relative to electrical locomotives at Europorte is considered fully aligned
 - CAPEX relative to Eleclink is considered fully aligned since they are "related to aligned assets"
- OPEX
 - Nota: Definition of OPEX to be considered aligned according to EU Taxonomy as per recent FAQ's (includes maintenance material, cost of repairing a machine and excludes overheads and operating costs as well as energy)

			der ct,	a	പ	Do not significantly harm						
	Activities type selected in the taxonomy referential (based on Annex 1 and 2 supplementing the Regulation (EU) 2020/852 against climate objectives "climate mitigation and climate adaptation"	Getlink activities concerned		Climate Change Mitigation Climate Change		Climate Change Mitigation	Climate Change Adaptation	Water & Marine resources	Circular Economy	Pollution	Biodiversity & Ecosystem	Minimum safeguards
_	Taxonomy-eligible activities											
A.1	Environmentally sustainable (activities Taxonomy-aligned)											
1.1	Infrastructure for rail transport	All Eurotunnel activities	6.14	YES	YES	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
1.2	Infrastructure for rail transport	Socorail ITE aligned activities	6.14	YES	YES	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
1.3	Freight rail transport (electric powered)	Europorte activities led with electric locomotives apart from fossile fuels transportation	6.2	YES	YES	\checkmark	\checkmark	N/A	~	\checkmark	N/A	~
1.4	Transmission & distribution of electricity	Eleclink activity	4.9	YES	YES	\checkmark	\checkmark	N/A	\checkmark	\checkmark	\checkmark	\checkmark
A.2	Taxonomy-Eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)											
2.1	Freight transportation (diesel powered and fossile fuels transport)	Europorte activities led with thermal locomotives and fossile fuels transportation	6.2	NO	YES	×	\checkmark	N/A	~	×	N/A	~
2.2	Infrastructure for rail transport	Socorail ITE not aligned activities (fossil fuel transport)	6.14	NO	YES	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
_	Taxonomy-non eligible activities	Eurotunnel activites on training, insurance, administrative	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



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