

An aerial photograph of a port terminal, showing various buildings, roads, and shipping lanes. The entire image is overlaid with a semi-transparent yellow filter. The text is centered in the upper half of the image.

GETLINK
CUSTOMS SERVICES

CREATING MOMENTUM

This presentation has been prepared by Getlink SE (the “Group”) solely for use at its Investor Day on 26 February 2026.

This presentation contains forward-looking statements that reflect the Group’s intentions, beliefs or current expectations and projections about the Group’s future results of operations, anticipated revenues, earnings, cashflows, financial condition, performance, prospects, anticipated growth, strategies, competitive positions and opportunities and the markets in which the Group operates. These forward-looking statements are based on the Group’s current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on the Group. While the Group believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting the Group will be those that the Group anticipates.

These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and external factors, many of which are beyond the Group’s control, that could cause actual results or outcomes to differ materially from those expressed or implied.

The information contained in this presentation pertains to our markets and our competitive positions therein. Such information is based on market data and our actual performance in those markets for the relevant periods and has not been independently verified and no representation or warranty expressed or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained herein.

Any financial guidance disclosed is based on assumptions deemed reasonable at the date of the presentation but is inherently uncertain and dependent on market, economic, regulatory and operational conditions. It does not constitute a forecast of results.

All forward-looking statements in this presentation are Getlink SE’s present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

DISCLAIMER

For a detailed description of these factors and uncertainties, please refer to the section “Risk Factors” in our Universal Registration Document and documents filed by the Group with the French securities regulator (AMF) (available on the Group’s website <https://www.getlinkgroup.com>).

The information contained in this presentation is provided as of the date hereof and should be read in conjunction with the Group’s publicly available and regulated information, including its Universal Registration Document.

Getlink SE undertakes no obligation to publicly update or revise any of these forward-looking statements, except as required by applicable laws or regulations.



JULIE BAGUR

CEO of Getlink Customs Services

AN OPPORTUNITY TO CREATE VALUE

BY CAPITALISING ON OUR **SMART BORDER EXPERTISE**

LeShuttle Freight customers faced
3 MAJOR PAIN POINTS after Brexit

1 ADMINISTRATIVE COSTS

Human and digital resources to manage formalities

2 LOGISTIC DELAYS

Longer lead times and reduced on-time reliability

3 COMPLIANCE RISKS

Risk of shipment rejection, fines and returns

AN OPPORTUNITY TO CREATE VALUE

BY CAPITALISING ON OUR **SMART BORDER EXPERTISE**

LeShuttle Freight customers faced **3 MAJOR PAIN POINTS** after Brexit

ADMINISTRATIVE COSTS

Human and digital resources to manage formalities

LOGISTIC DELAYS

Longer lead times and reduced on-time reliability

COMPLIANCE RISKS

Risk of shipment rejection, fines and returns



EUROTUNNEL BORDER PASS

We introduced **Eurotunnel Border Pass** to simplify crossings for LeShuttle Freight customers...



Digital wallet service to safely preload the transmission of documentation to both French and UK authorities



Paperless crossing with automatic identification of the vehicle's licence plates on-site

AN OPPORTUNITY TO CREATE VALUE

BY CAPITALISING ON OUR **SMART BORDER EXPERTISE**

EUROTUNNEL BORDER PASS

We introduced [Eurotunnel Border Pass](#) to simplify crossings for LeShuttle Freight customers...



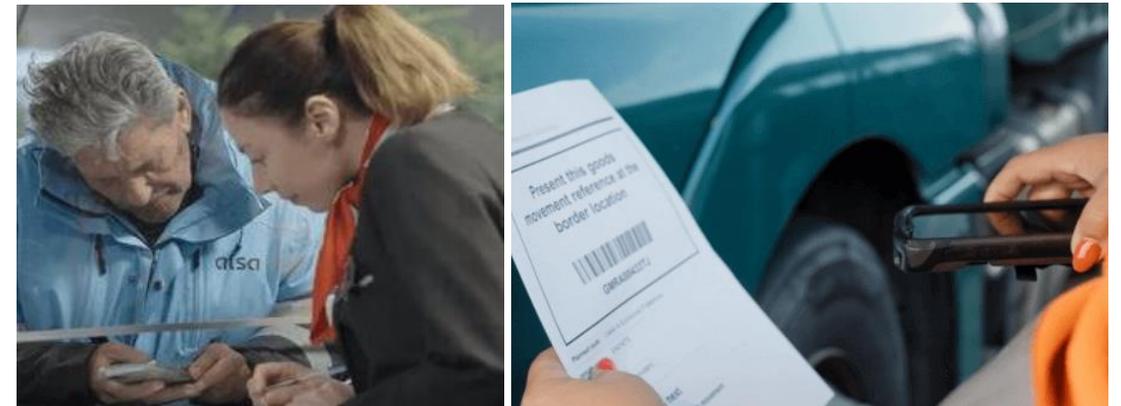
Digital wallet service to safely preload the transmission of documentation to both French and UK authorities



Paperless crossing with automatic identification of the vehicle's licence plates on-site



GETLINK
CUSTOMS SERVICES

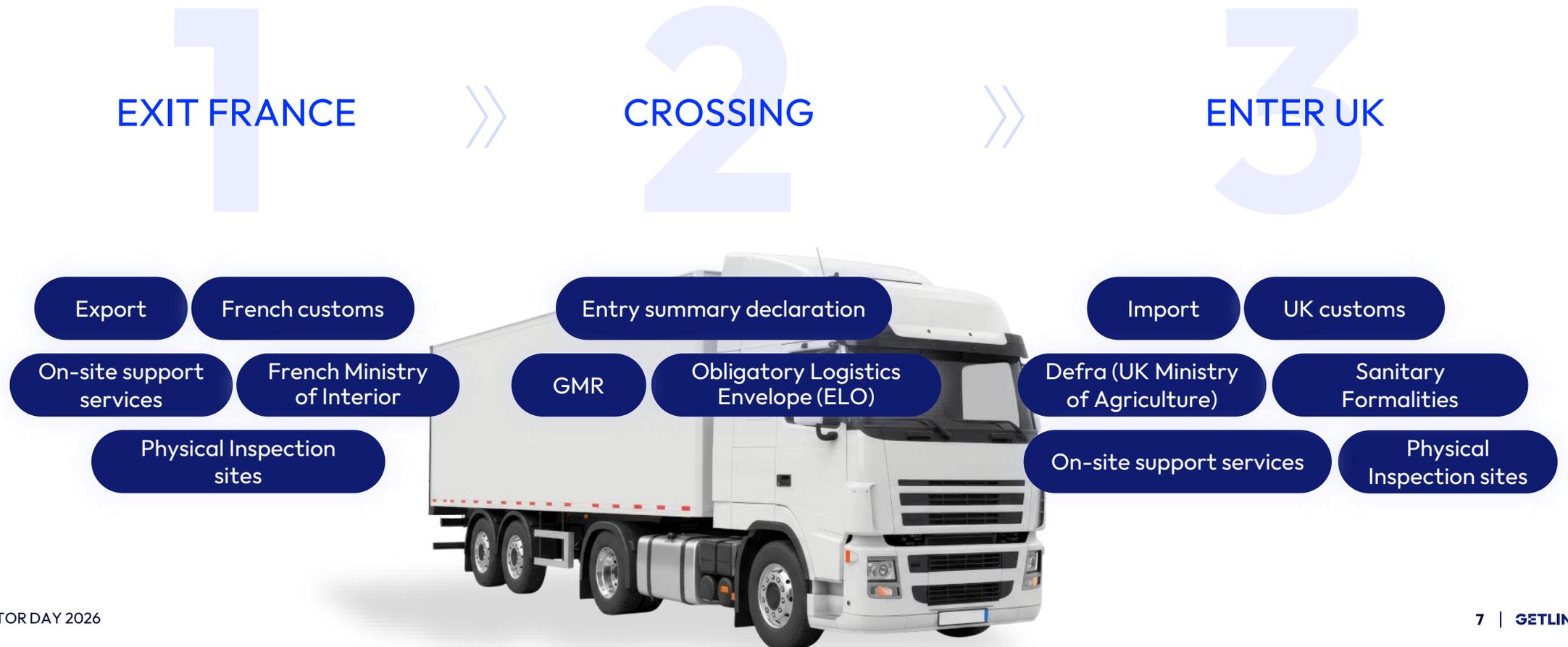


...to a dedicated business unit for customs support, serving all exchanges between the UK & Europe

Value-added services offering covering all types of goods including Sanitary and Phytosanitary products

Single point of contact for shippers, hauliers and logistics providers to cross the border

Getlink Customs Services transforms a complex and costly process
INTO A SEAMLESS EXPERIENCE



1 EXIT FRANCE >>

2 CROSSING >>

3 ENTER UK

WHAT MAKES US UNIQUE?



We operate on both sides and combine a **digital architecture** connected to the authorities with **24/7 local teams to provide support** in the event of physical controls



We offer a segmented range of solutions, from **small customers who take the full package to large customers** who choose specific components—for example, **connecting to our systems via API**



We are committed to ensuring **the end-to-end journey**. We don't just deliver formalities, we commit to delivering results

A GROWTH MOMENTUM
SUCCESSFULLY
LAUNCHED THROUGH
ORGANIC DEVELOPMENTS
& **ACQUISITIONS**

2023

ONE-STOP-SHOP
PLATFORM

SHERPASS

Investment in digital architecture
and marketing to build the first
customs services platform

A GROWTH MOMENTUM
SUCCESSFULLY
LAUNCHED THROUGH
ORGANIC DEVELOPMENTS
& **ACQUISITIONS**

2024

GREAT BRITAIN



CHANNELPORTS ACQUISITION

Leading customs broker in Great Britain combining best-in-class digital platform delivering customs clearance in less than 2 minutes and physical facility authorised for customs inspections in the UK near the Eurotunnel

A GROWTH MOMENTUM
SUCCESSFULLY
LAUNCHED THROUGH
ORGANIC DEVELOPMENTS
& **ACQUISITIONS**

2025

FRANCE



ASA/BIMS ACQUISITION

French customs broker bringing digitised workflows incorporating AI, strong expertise in sanitary formalities and on-site assistance at major French ports

A GROWTH MOMENTUM
SUCCESSFULLY
LAUNCHED THROUGH
ORGANIC DEVELOPMENTS
& **ACQUISITIONS**

2026

SWITZERLAND & SPAIN



C4A ACQUISITION

Customs broker based on the Swiss border and in Calais. Partnership with CPS Zoll for Swiss customs



PARTNERSHIP WITH PARTIDA

for Iberian corridor (Spain-Morocco) customs

GETLINK CUSTOMS SERVICES

NOW HAS SOLID
FOUNDATIONS TO DELIVER

THE BEST CUSTOMER EXPERIENCE

~€20M

Revenue

600,000

Annual declarations

24/7

Operations

120

Professionals



DIGITAL & AI NATIVE

- ▶ Proprietary digital platforms developed to guarantee speed and traceability at all steps
- ▶ Direct connections with authorities' systems through APIs
- ▶ Incorporation of the latest AI innovations
- ▶ Data architecture and mirroring to improve productivity



IN-DEPTH EXPERTISE

- ▶ Detailed knowledge of customers' operational realities
- ▶ Consultative support on customs regime



CROSS-BORDER LOCAL PRESENCE

6 strategic and
operational sites on
both sides of the border

GETLINK CUSTOMS SERVICES THE PREFERRED CUSTOMS EXPERT

between the **UNITED KINGDOM & EUROPE**

PROVEN ORGANIC GROWTH CAPABILITIES

10%+ organic revenue
growth in 2025

Expand into currently
under-served geographies

Expand the offer in line with new
regulation (e.g. ENS EU, CBAM)

POTENTIAL OPPORTUNISTIC SCALING UP THROUGH BOLT-ON ACQUISITIONS

Capture new markets in Europe addressing
the main trade flows of LeShuttle Freight
customers (Spain, Germany, Netherlands, ...)

Leverage our tech edge & capabilities

GETLINK

**INVESTOR
DAY 2026**